## **FJ BENJAMIN**

F J BENJAMIN HOLDINGS LTD (Co. Reg. No. 197301125N)

# PART 1 - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2, Q3), HALF-YEAR AND FULL YEAR RESULTS

1(a) An income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

The Board of Directors of F J Benjamin Holdings Ltd is pleased to announce the unaudited results of the Group for the financial year ended 30 June 2005.

GROUP			
12 month	is ended		
30-Jun-05	30-Jun-04	Change	
\$'000	\$'000	%	
,	· · · · · · · · · · · · · · · · · · ·	25	
		(27)	
149,800	122,241	. 23	
91,073	73,169	24	
19,974	17,392	15	
12,683	10,613	20	
5,445	4,624	18	
3,372	3,413	(1)	
13,650	11,102	23	
146,197	120,313	22	
2 (02	1.020	07	
,	,	87	
,		n/m	
* ,	` ' '	11	
	1,426	47	
5,723	2,113	171	
(1,434)	(90)	n/m	
4,289	2,023	112	
-	(2)	(100)	
4,289	2,021	112	
	12 month 30-Jun-05 \$'000  145,658 4,142 149,800  91,073 19,974 12,683 5,445  3,372 13,650 146,197  3,603 1,456 (1,435) 2,099 5,723 (1,434) 4,289	12 months ended 30-Jun-05	

n/m: denotes percentage not meaningful

# OPERATING PROFIT IS STATED AFTER CHARGING/(CREDITING):-

	GROUP		
	12 months ended		
	30-Jun-05	30-Jun-04	
	\$'000	\$'000	
Exchange translation gain	(952)	(1,596)	
Investment income	(36)	(32)	
Loss/(gain) on disposal of furniture, fixtures and equipment	105	(65)	
Allowance for bad and doubtful debts and			
bad debts written off	263	71	
Allowance for stocks obsolescence and stocks written off	1,906	958	
Allowance for diminution in value of quoted investment	131	113	
Under/(over) provisions of tax in respect of prior financial years	103	(723)	

## Note 1 - Exceptional items, net

ote 1 - Exceptional items, net		
	GRO	UP
	12 month	ns ended
	30-Jun-05	30-Jun-04
	\$'000	\$'000
Write back of impairment in value of property, furniture,		
fixtures and equipment, net	443	182
Closure cost	(195)	(523)
Net gain from discontinued operations	-	137
Gain on dilution of subsidiary	-	250
Realisation of translation gain from winding up of subsidiary	1,208	-
	1,456	46
The above is stated after charging/(crediting):		
Depreciation of furniture, fixtures and equipment	-	11
Allowance / (write back) for stocks obsolescence	195	(869)

1(b)(i) A balance sheet (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

immediately preceding financial year.	GRO	UP	COMP/	COMPANY	
	30-Jun-05	30-Jun-04	30-Jun-05	30-Jun-04	
	\$'000	\$'000	\$'000	\$'000	
NON-CURRENT ASSETS					
Property, furniture, fixtures and equipment	69,019	69,105	34,380	38,316	
Interests in subsidiaries	-	-	48,220	46,436	
Interest in joint venture	-	-	150	-	
Interests in associated companies	10,859	9,422	-	-	
Other investments	283	414	283	414	
Deferred tax assets	527	624		-	
	80,688	79,565	83,033	85,166	
CURRENT ASSETS					
Stocks	32,617	24,253	-	-	
External trade debtors	12,023	8,639	-	_	
Trade debts due from an associated company	7,685	8,611	-	-	
Other debtors	6,193	5,361	690	746	
Cash and bank balances	14,765	11,248	7,714	6,052	
	73,283	58,112	8,404	6,798	
LESS: CURRENT LIABILITIES					
Trade and other creditors	35,961	25,554	880	61	
Finance lease creditors	134	162	75	9(	
Bank borrowings	20,894	15,014	899	1,783	
Provision for taxation	505	239	186	120	
	57,494	40,969	2,040	2,609	
NET CURRENT ASSETS	15,789	17,143	6,364	4,189	
LONG TERM LIABILITIES					
Finance lease creditors	338	532	214	342	
Bank borrowings	18,361	19,010	11,200	11,750	
Deferred tax liabilities	400	700	400	700	
	19,099	20,242	11,814	12,792	
NET ASSETS	77,378	76,466	77,583	76,563	
EQUITY					
Share capital	57,000	57,000	57,000	57,000	
Share premium	26,685	26,685	26,685	26,685	
Warrant reserve	28,025	28,025	28,025	28,025	
Exchange translation reserve	(7,204)	(5,599)	(6,609)	(2,94	
Accumulated losses	(27,128)	(29,707)	(27,518)	(32,200	
	77,378	76,404	77,583	76,56	
MINORITY INTERESTS		62	_	-	
	77,378	76,466	77,583	76,563	

## $1 \\ (b) \\ (ii) \ Aggregate \ amount \ of \ group's \ borrowings \ and \ debt \ securities.$

Amount repayable in one year or less, or on demand

As at 30	)-Jun-05	As at 30-Jun-04		
Secured	Unsecured	Secured	Unsecured	
\$'000	\$'000	\$'000	\$'000	
21,028	-	15,176	-	

Amount repayable after one year

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As at 30	)-Jun-05	As at 30	)-Jun-04
Secured	Unsecured	Secured	Unsecured
\$'000	\$'000	\$'000	\$'000
18,699	-	19,542	-

## **Details of any collateral**

The bank borrowings are secured by a fixed charge over the freehold land and buildings and leasehold building of the Group.

## Net borrowings

Net borrowings after deducting cash and bank balances amounted to \$24,962,000 (30 June 2004: \$23,470,000).

	GROUP12 months ended	
	30-Jun-05 \$'000	30-Jun-04 \$'000
CASH FLOWS FROM OPERATING ACTIVITIES:	φ 000	φ 000
Profit before taxation	5,723	2,113
Adjustments for :	2,2	_,
Depreciation of property, furniture, fixtures and equipment	3,372	3,424
Share of results of associated companies	(2,099)	(1,426)
Currency realignment	115	(1,149)
Loss/(gain) on disposal of furniture, fixtures and equipment	105	(65)
Translation gain from winding up of a subsidiary	(1,208)	-
Provision for diminution in value of investment	131	113
Interest income	(89)	(55)
Interest expense	1,435	1,287
Write back of impairment in value of property, furniture, fixtures		
and equipment, net	(443)	(182)
OPERATING PROFIT BEFORE REINVESTMENT IN WORKING CAPITAL	7,042	4,060
Increase in debtors	(3,290)	(7,151)
(Increase)/decrease in stocks	(8,364)	911
Increase in creditors	10,407	4,713
CASH GENERATED FROM OPERATIONS	5,795	2,533
Taxation (paid) / refund	(230)	44
NET CASH GENERATED FROM OPERATING ACTIVITIES	5,565	2,577
CACHELOW EDOM INVESTING A CENTRE		
CASH FLOW FROM INVESTING ACTIVITIES:	(2.206)	(2.120)
Purchase of furniture, fixtures and equipment	(3,396)	(3,128)
Proceed from sale of plant and equipment	80	205
(Loan to) / repayment by associated companies	(638)	2,569
Investment in quoted shares Dilution of subsidiary	-	(526) (308)
Final settlement to minority interest	(62)	(308)
Interest received	89	55
NET CASH (USED IN) INVESTING ACTIVITIES	(3,927)	(1,133)
NET CASH (USED IN) INVESTING ACTIVITIES	(3,721)	(1,133)
CASH FLOW FROM FINANCING ACTIVITIES:		
Bank borrowings, net	5,070	(2,560)
(Repayment to) / loan from finance lease creditors	(222)	195
Interest paid	(1,435)	(1,287)
Dividend paid to shareholders	(1,710)	(556)
NET CASH GENERATED FROM / (USED IN) FINANCING ACTIVITIES	1,703	(4,208)
·		<u> </u>
Net increase / (decrease) in cash and cash equivalents	3,341	(2,764)
Cash and cash equivalents at beginning of the period	9,596	12,374
Net effect of exchange rate changes on opening cash and cash equivalents	15	(14)
CASH AND CASH EQUIVALENTS AT END OF PERIOD	12,952	9,596
Cash and cash equivalents comprise the following:		
Cash and bank balances	14,765	11,248
Bank overdrafts	(1,813)	(1,652)
	12,952	9,596

1(d) (i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

CDOVID	Share Capital \$'000	Share Premium \$'000	Warrant Reserve \$'000	Exchange Translation Reserve \$'000	(Accumulated Losses) \$'000	Total Shareholders' Equity \$'000
GROUP Balance as at 30 June 2004 Net profit for the financial year Exchange differences arising from	57,000	26,685	28,025	(5,599)	(29,707) 4,289	76,404 4,289
consolidation Realisation of translation gain from	-	-	-	(397)	-	(397)
the winding up of subsidiary Dividend	-	-	-	(1,208)	- (1,710)	(1,208) (1,710)
Balance as at 30 June 2005	57,000	26,685	28,025	(7,204)	(27,128)	77,378
Balance as at 30 June 2003	57,000	26 695	20.025	(2.502)	(21 172)	77.025
Net profit for the financial year	57,000	26,685	28,025	(3,503)	(31,172) 2,021	77,035 2,021
Exchange differences arising from consolidation	-	-	-	(1,032)	-	(1,032)
Exchange difference arising from a monetary item that in substance form part of the net investment						
in a foreign subsidiary Dividend	-	-	-	(1,064)	(556)	(1,064) (556)
Balance as at 30 June 2004	57,000	26,685	28,025	(5,599)	(29,707)	76,404
COMPANY Balance as at 30 June 2004	57,000	26,685	28,025	(2,947)	(32,200)	76,563
Net profit for the financial year Share of translation loss of subsidiaries	-	-	-	- (4,726)	6,392	6,392 (4,726)
Exchange difference arising from the conversion of quasi equity						, ,
loan to share capital Dividend	-	-	-	1,064	- (1,710)	1,064 (1,710)
Balance as at 30 June 2005	57,000	26,685	28,025	(6,609)	(27,518)	77,583
Balance as at 30 June 2003 Net profit for the financial year	57,000	26,685	28,025	(852)	(33,664) 2,020	77,194 2,020
Share of translation loss of subsidiaries Exchange difference arising from a monetary item that in substance form part of the net investment	-	-	-	(1,031)	-	(1,031)
in a foreign subsidiary Dividend	<u>-</u>	<del>-</del>	<u>-</u>	(1,064)	- (556)	(1,064) (556)
Balance as at 30 June 2004	57,000	26,685	28,025	(2,947)	(32,200)	76,563

1(d) (ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buybacks, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

There has been no change in the Company's share capital during the period reported.

As at 30 June 2005, there were 285,000,000 outstanding warrants. The number of shares that may be issued on exercising of all the outstanding warrants were as follows:

As at 30 June 2005 : 285,000,000 As at 30 June 2004 : 285,000,000

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed by the auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group has applied the same accounting policies and methods of computation as in the most recent audited annual financial statements.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reason for, and the effect of, the change.

Not applicable.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

		GROUP	
		30-Jun-05	30-Jun-04
		Cents	Cent
(a)	Based on the weighted average number of ordinary shares in issue; and	1.50	0.71
(b)	On a fully diluted basis	1.50	0.71

7. Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the (a) current financial period reported on; and (b) immediately preceding financial year.

		GROUP	COMPANY
		Cents	Cents
Net	asset value per ordinary share based on issued share capital as at:		
(a)	current financial period reported on	27.15	27.22
(b)	immediately preceding financial year	26.81	26.86

- 8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-
  - (a) any significant factors that affected the turnover, costs and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
  - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

#### Full year ended 30 June 2005.

With improved consumer sentiment and positive economic growth, turnover rose 25% from S\$116.6 million in last financial year to S\$145.7 million in this financial year.

Net profit after tax rose 112% from S\$2.0 million in last financial year to S\$4.3 million in this financial year. Gross margin improved marginally from 37.2% to 37.5%. In tandem with the expanded operations, cost rose 17%.

The Group reported an exceptional net gain of S\$1.5 million, mainly from the net write-back of impairment and a realized exchange gain from the liquidation of a subsidiary in Hong Kong.

Fashion business in Singapore and Malaysia grew 23% and 28% respectively, boosted by additional stores and improved consumer confidence in the region.

The portfolio of lifestyle products apart from GUESS which grew by 28% over last financial year, includes LA SENZA, a brand of ladies' lingerie from Montreal, Canada which made its debut in Jakarta and Kuala Lumpur in late 2003, and in Singapore in July 2004.

The Group's sales to the Indonesian market continued to show growth over last financial year.

Timepiece business in North Asia and South East Asia registered strong growth, rising 33% and 26% respectively from organic growth of its existing brands and new brands, namely NAUTICA and MARC ECKO.

Balance Sheet remains sound with cash of S\$14.8 million against total borrowings of S\$39.7 million. It registered a low gearing of 0.3 times and a net asset value per ordinary share of 27 cents. Earnings per ordinary share rose from 0.71 cent in last financial year to 1.50 cents.

As a result of the improved financials for the full year ended 30 June 2005 and a positive cash position, the directors are pleased to recommend the payment of a first and final dividend of 1.1 cents per ordinary share, less tax of 20%, amounting to S\$2.5 million.

## Fourth quarter ended 30 June 2005

Operating revenue for the fourth quarter (Q4/05) grew 45% against corresponding quarter in last financial year (Q4/04) to S\$35.2 million.

Net profit after tax grew to \$1.6 million, up 400% from \$0.3 million in \$0.404. This is partly contributed by an exceptional gain of \$1.5 million in \$0.405 due to net write-back of impairment and realized exchange gain from the liquidation of a subsidiary in Hong Kong compared to exceptional gain of \$0.7 million in \$0.404. In line with the expanded operations, cost rose by \$0.418 with the expanded operations, cost rose by \$0.418 million in \$0.419.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

The Group's full year result is in line with the statement made on 27 August 2004 that "barring any unforeseen circumstances, the directors expect the full year's profit for the financial year ending 30 June 2005 to be an improvement over the financial year ended 30 June 2004".

10. A commentary at the date of this announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

Although market conditions for the next 12 months are expected to remain challenging with rising interest rate, higher oil prices and keen competition, the Group will continue to strengthen its earnings base and enhance shareholders' value by increasing its revenue stream from its core areas of retailing and distribution of its fashion and timepiece businesses and its licensing operations coupled with tighter cost control.

Barring any unforeseen circumstances, the directors expect the Group to remain profitable for the financial year ending 30 June 2006.

#### 11. Dividend

#### (a) Current Financial Period Reported On

#### Any dividend declared for the current financial period report on?

Name of Dividend First & Final

Dividend Type Cash

Dividend Amount per Share (in cents) 1.10 cents per ordinary share (less) tax

Dividend Rate (in %) 5.5% per ordinary share

Par value of shares \$0.20 Tax Rate 20%

## (b) Corresponding Period of the Immediately Preceding Financial Year

#### Any dividend declared for the corresponding period of the immediate preceding financial year?

Name of Dividend First & Final

Dividend Type Cash

Dividend Amount per Share (in cents) 0.75 cent per ordinary share (less) tax

Dividend Rate (in %) 3.75% per ordinary share

Par value of shares \$0.20 Tax Rate 20%

### (c) Date payable

18 November 2005.

#### (d) Books closure date

Notice is hereby given that the share transfer books and register of members of the Company will be closed on 10 November 2005 for the preparation of dividend warrants.

Registrable transfers received by the Company's Registrar, Lim Associates (Pte) Ltd up to 5.00 pm on 9 November 2005, will be registered before entitlements to the said dividend are determined. The dividends, if approved by the shareholders at the forthcoming Annual General Meeting, will be paid on 18 November 2005.

#### 12. If no dividend has been declared/recommended, a statement to that effect.

Not applicable.

## PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT

13. Segmented revenue and results for business or geographical segments (of the group) in the from presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year

For the financial year ended 30 June External sales Intersegment sales Segment revenue	MU Retail \$'000 e 2005 1,267 - 1,267	Ongoing Retail \$'000 50,309	Distribution \$'000 62,962 11,952 74,914	Export \$'000 31,120 16,280 47,400	Corporate and Others \$'000	Group \$'000 145,658 28,232 173,890
Segment results	(1,593)	1,363	6,013	2,432	(4,737)	3,478
Exceptional items, net Interest income Investment income Interest on borrowings Share of results of associated companies Profit before taxation Taxation Net profit for the financial year	-	2,800	-	-	(701) _ =	1,456 89 36 (1,435) 2,099 5,723 (1,434) 4,289
For the financial year ended 30 June	e 2004					
External sales	3,337	38,937	45,522	28,661	116	116,573
Intersegment sales	2 227	20.027	9,719	1,288	116	11,007
Segment revenue	3,337	38,937	55,241	29,949	116	127,580
Segment results	(1,210)	1,470	4,346	1,252	(4,017)	1,841
Exceptional items, net Interest income Investment income Interest on borrowings Share of results of associated companies Profit before taxation Taxation Profit after taxation Minority interests Net profit for the financial year	-	1,774	-	-	(348)	46 55 32 (1,287) 1,426 2,113 (90) 2,023 (2) 2,021

# 14. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

Please refer to paragraph 8.

#### 15. A breakdown of sales

		GROUP	
	30-Jun-05	30-Jun-04	Change
	\$'000	\$'000	%
Sales reported for first half year	73,381	62,684	17
Operating profit after tax before deducting			
minority interests reported for first half year	1,445	1,612	(10)
Sales reported for second half year	72,277	53,889	34
Operating profit after tax before deducting			
minority interests reported for second half year	2,844	411	n/m

# 16. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year

Total Annual Dividend (Refer to Para 16 of Appendix 7.2 for the required details)

	Latest Full Year \$'000	Previous Full Year \$'000
Ordinary	2,508	1,710
Preference	-	-
Total	2,508	1,710

## 17. Interested person transactions

There are no material interested person transactions entered into during the financial year.

## BY ORDER OF THE BOARD

Karen Chong Mee Keng Joint Company Secretary 25 Aug 2005